

**Subject:** Parish Center Update

**Date:** March 19, 2016

We have received several more questions this past week. They are:

**Question:** How much will VisionWorks (Mark Filips) charge for his services?

**Answer:** The Archdiocese provided Mark Filips as a consultant for our Faith-In-Our-Future campaign in 2008. Mark worked well with Holy Trinity and we exceeded the goal set by the Archdiocese. Holy Trinity hired VisionWorks to conduct our Feasibility Study in May, 2015. This consisted of interviews and focus group sessions with about 120 parishioners. Holy Trinity paid \$20,000 for this study. \$11,600 of this was covered by donations from generous donors.

Holy Trinity then hired VisionWorks to assist with our WE BELIEVE campaign. The fees for this service were \$60,000. These fees have been paid out of Holy Trinity's WE BELIEVE funds over the past 8 months. The entire Steering Committee is appreciative of the scope of services and professionalism provided by Mark and VisionWorks. We are certain we could not have achieved the level of success without the structured program provided.

These fee prices are determined by the size of parish, the number of teams or modules, the desired financial goal, the amount of consultant time needed, and amount of travel required. The overall industry standard for these fees is typically in the 4-7% range. Smaller parishes can go up to 10%. Vision Works total fees represent about 2.7% of our total pledges received.

Finally, Mark continues to provide resources related to additional guidance and follow-up through the remainder of our 3-year campaign.

**Question:** How much will Groth Design Group charge Holy Trinity for their architectural services? Is this charge included in our \$2.5 million budget for our Parish Center?

**Answer:** Groth Design Group has been invoicing Holy Trinity based on design time, meetings and travel time. They also will charge Holy Trinity a percentage of the final invoices for our Parish Center. We estimate that Groth's total invoices will be about \$130,000. We received a donation of \$30,275 back in August from a very generous Holy Trinity parishioner. This donation was a matching donation at Social Fest and it was used to pay early Groth Design Group invoices.

These estimated architect's fees are included in our Parish Center budget of \$2.5 million. Groth will provide guidance on nearly every aspect of our building project related to state and local building codes, building security, site logistics and the actual building plans. They are very familiar with Archdiocesan procedures and requirements. Church & school building design work is a Groth specialty. Groth also designed our handicap-accessible narthex here at Holy Trinity.

### **Pledge Information**

As of March 14, we have total pledges of \$2,863,314. This amount is from 420 supporters. Our average pledge is \$4,649. Our participation rate from all parishioners from all parishes is 38.2%. Please consider starting to make your pledge payments now, as we need cash the next 6-8 months to pay our contractors' invoices. We sincerely thank all of our generous supporters.

**“Lord, teach me to value your way of doing things above all other ways.”**